Reg No: U80900PN2019PTC183371

Add: - Agarwal Complex, 2<sup>nd</sup> Floor, Opp. Swaymbhu Ganesh Mandir, Bhosari, Pune-411039 Contact No :- 8855039943 / 7385639945 / 7249419946

Job Title: Business Development Associate Officer (B.D.O)

## **Job Description:**

- This is an individual contributor role in an employee-oriented, high performance environment that emphasizes on spreading the Sahaj Shiksha Smart Learning App unique way of learning in your city. Your role will start with contacting potential customers (parents and students) to set up meetings, counsel the students on learning pedagogies and the Sahaj Shiksha Smart Learning app journey.
- You will be working 6 days a week, Rotational week-off, taking up revenue responsibility. This hybrid model of sales will give you an exposure to the best of inside-sales and direct-sales.

## **Preferred Skill Sets:**

- Keen interest in education.
- Being interested in mentoring students.
- A knack for sales and positioning an idea.

Locations: Across Pune & Maharashtra

**Required:** 100 Employees

Academic Qualification: B.E / B.Tech, Post-Graduation, MSW / MBA /MA/M.com/BBA/ B.com

# **Candidates should have:**

- 1 copy of Resume
- One sets of copies of your mark lists [10th/12th/Graduation/Post-Graduation]
- One passport size photograph attached to the resume
- College ID/Any other Photo ID

# What you can hope to achieve:

- 1. Opportunity to work on Online learning Platform.
- 2. Develop a research-driven approach to problem-solving
- 3. "Feeling" of impact (Whatever it may count for)
- 4. Salary INR: 20,685 + (Incentives) (CTC 2.4Lacs + Incentives)

#### Regards:

Mr. Vishal Amlapurkar (CEO)

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